

“*Going forward, hospitals* are less interested in incremental product improvements without significant clinical and / or *cost improvements.*”

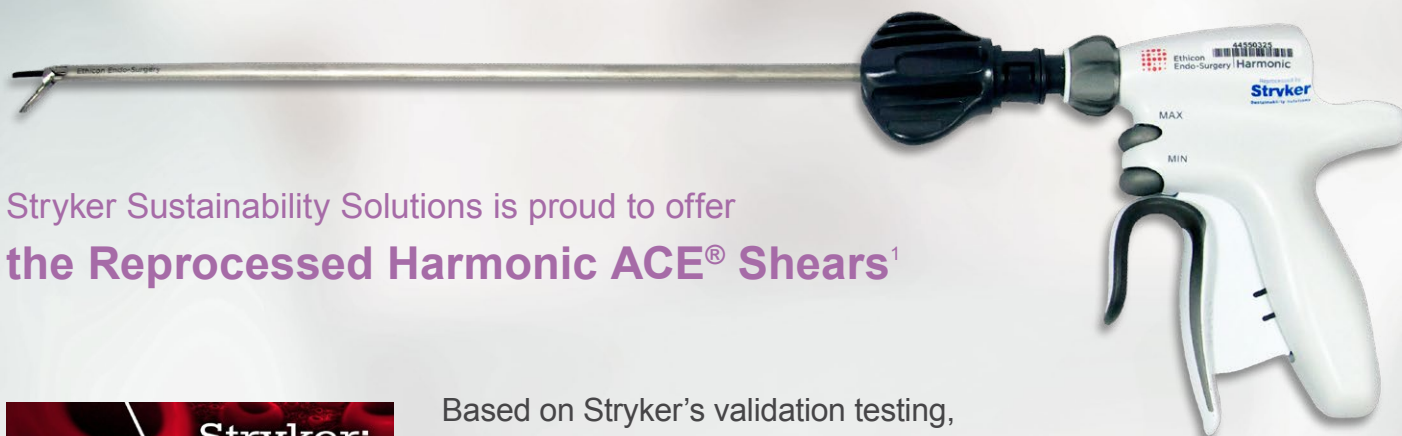
-L.E.K. Consulting / Executive Insights

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stryker[®]

Sustainability Solutions

Recapture Your Savings



Stryker Sustainability Solutions is proud to offer
the Reprocessed Harmonic ACE[®] Shears¹



Based on Stryker’s validation testing, Adaptive Tissue Technology may not improve performance. In fact, **Stryker’s reprocessed device has statistically higher burst pressure based on functional performance testing by Stryker.²**

Q: Does the latest technology justify the extra costs?

A: In a recent blinded survey, **80% of surgeons said they would use the previous version of the Harmonic ACE Shears without the Adaptive Tissue Technology.³** Using the Reprocessed Harmonic ACE Shears without Adaptive Tissue Technology means their hospitals could recapture lost savings—savings that can be used toward other initiatives that may improve the quality of patient care.



1. Reprocessed Harmonic ACE Shears are originally manufactured by Ethicon EndoSurgery.

2. Stryker Sustainability Solutions. (2014). Functional Performance of Reprocessed Harmonic ACE[®] Shears without Adaptive Tissue Technology.

3. Survey results on file at Stryker Sustainability Solutions (2014).